

NPO Workshop

The **Nonprofit Organization (NPO) Workshop** provides a comprehensive explanation of the business aspects of a nonprofit entity. Differences and similarities between a for-profit and nonprofit are presented and discussed. Entity selection, management, taxation and capital solicitation are examples of unique areas that are reviewed.

“ SCORE gave me the confidence I needed to start my own business. I appreciated all of the knowledge I gained through this program. ”

“ SCORE was an invaluable step in the process of launching my business. I would recommend that anyone entertaining the thought of starting a business to contact SCORE. My business plan would not have been possible without their help! ”

“ My SCORE counselor . . . invested about nine months of his valuable time with me putting the business plan together, finding a good lawyer, finding the business location, and most importantly, securing a business loan.”

ECI SCORE Community Partners

Champaign County Chamber of Commerce
359-1791

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Gold Level

Busey Bank • 365-4500

Silver Level

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Bank of Champaign-Urbana • 356-2265

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Erwin Martinkus & Cole Law Office • 351-4040

Singleton Law Firm, P.C. • 352-3900

Thomas Mamer & Haughey Law Office • 351-1500

Silver Level

Webber & Thies PC Law Office • 367-1126

Accounting Firms

Silver Level

RSM US LLP • 398-9400

In-Kind Contributors

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ECI SCORE

FOR THE LIFE OF YOUR BUSINESS

Serving East
Central Illinois

WITH

Workshops

AND

Free Confidential
Business Counseling

score.org



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Going into business for yourself takes more than a bright idea.

It takes a solid business plan, adequate capitalization, and the commitment to working harder than you ever have before, so you'll want some sound advice before you take the plunge.



Person-to-Person Counseling

Call ECI SCORE at 217.359.1791 to arrange for free and confidential counseling from people who have “been there, done that.”

These men and women have backgrounds covering a wide range of businesses. Their collective business knowledge is exceeded only by their desire to help others.

Online Counseling

Busy entrepreneurs may not always have the time to seek face-to-face business counseling and training. ECI SCORE offers business counseling online at score.org. Find a counselor and ask questions via email. Search the extensive reference atabase. And it's all available 24 hours a day, seven days a week, from your home, office or business.

Workshops

The **Starting a Small Business** workshop provides an overview of the steps needed to open a business. The course includes help with defining your business, conducting an analysis of the competition, marketing, understanding cash flow, as well as numerous tips to be successful in a small business startup. A workbook is provided.

The **Writing a Business Plan** workshop provides help in creating a comprehensive business plan unique to your business. Course includes the rationale for completing a business plan, developing a financial analysis, and directions for securing financing. Examples of actual business plans are reviewed. A workbook is provided.

The **Financing a Small Business** workshop is an overview of start-up financing for a business. Content includes business requirements, preparation needed, and sources of capital. A workbook is provided.

Register for workshops by calling 217.359.1791 or by mail using the attached form. Make a check payable to SCORE, and mail to:

ECI SCORE
Champaign County Chamber of Commerce
303 West Kirby Avenue
Champaign, IL 61820

Questions?

For more East Central Illinois SCORE information, log on to score.org, email info@eci-score.org, or call 217.359.1791.

The Champaign County Chamber of Commerce offers special rates for new ECI SCORE clients. Call 217.359.1791 for details.

2016 Workshops

Please check the workshops you plan to attend. The cost is \$25 per workshop. All workshops are held at:

Champaign County Chamber of Commerce,
303 West Kirby Avenue
Champaign, IL 61820

Starting a Small Business

- Thursday, September 8, 3:00–5:00 PM
- Thursday, September 22, 3:00–5:00 PM

Writing a Business Plan

- Thursday, October 6, 3:00–5:00 PM
- Thursday, October 20, 3:00–5:00 PM

Financing a Small Business

- Thursday, November 3, 3:00–5:00 PM
- Thursday, November 17, 3:00–5:00 PM

Nonprofit Organization Workshop

- Thursday, November 10, 3:00–5:00 PM

NAME _____

ADDRESS _____

CITY, ZIP _____

PHONE _____

CELL PHONE _____

EMAIL _____

- Female Male I'd rather not answer
- Asian Black/African American
- Nat. American Nat. Hawaiian/Pacific Islander
- White Spanish Other, specify _____

SCORE services are provided without regard to race, color, national origin, gender, age, and disability. Persons with disabilities may request (reasonable) special accommodations; please contact Stephanie at 217-359-1791.